

Everything you need to know about your Real Estate Market Today!

Compliments of:
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GREATER VANCOUVER EDITION

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	12	6	50%
1,750,001 - 2,000,000	27	13	48%
2,000,001 - 2,250,000	20	5	25%
2,250,001 - 2,500,000	20	2	10%
2,500,001 - 2,750,000	14	1	7%
2,750,001 - 3,000,000	18	1	6%
3,000,001 - 3,500,000	20	2	10%
3,500,001 - 4,000,000	21	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	158	30	19%

2 Bedrooms & Less	2	2	100%
3 to 4 Bedrooms	53	12	23%
5 to 6 Bedrooms	55	14	25%
7 Bedrooms & More	48	2	4%
TOTAL*	158	30	19%

SnapStats®	November	December	Variance
Inventory	228	158	-31%
Solds	36	30	-17%
Sale Price	\$1,916,500	\$1,900,000	-1%
Sale Price SQFT	\$715	\$753	5%
Sale to List Price Ratio	97%	97%	0%
Days on Market	17	49	188%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

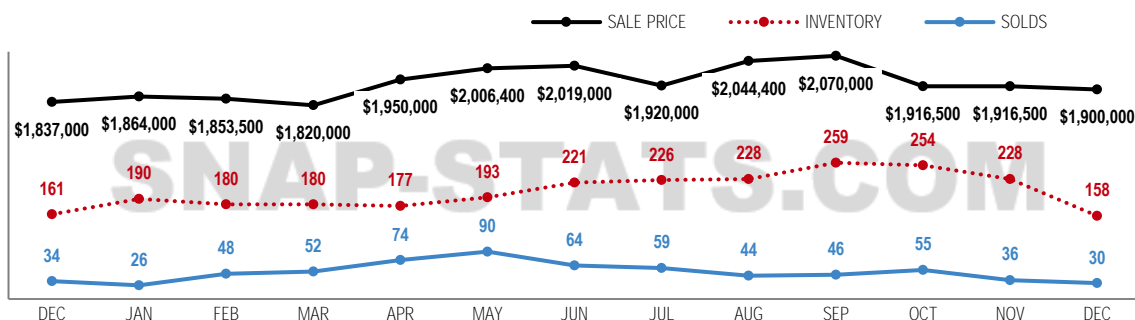
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	4	0	NA
Brentwood Park	1	3	300%*
Buckingham Heights	2	0	NA
Burnaby Hospital	3	0	NA
Burnaby Lake	8	0	NA
Cariboo	0	0	NA
Capitol Hill	10	3	30%
Central	3	1	33%
Central Park	1	0	NA
Deer Lake	5	0	NA
Deer Lake Place	1	0	NA
East Burnaby	7	2	29%
Edmonds	7	0	NA
Forest Glen	8	2	25%
Forest Hills	0	0	NA
Garden Village	3	2	67%
Government Road	8	2	25%
Greentree Village	1	0	NA
Highgate	3	1	33%
Metrotown	9	0	NA
Montecito	2	0	NA
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	9	4	44%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	4	1	25%
South Slope	18	4	22%
Sperling-Duthie	9	2	22%
Sullivan Heights	2	0	NA
Suncrest	2	0	NA
The Crest	3	0	NA
Upper Deer Lake	5	0	NA
Vancouver Heights	5	1	20%
Westridge	5	1	20%
Willingdon Heights	10	1	10%
TOTAL*	158	30	19%

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3 mil, Willingdon Heights and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Parkcrest and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	18	6	33%
500,001 – 600,000	49	23	47%
600,001 – 700,000	95	36	38%
700,001 – 800,000	97	33	34%
800,001 – 900,000	68	15	22%
900,001 – 1,000,000	85	17	20%
1,000,001 – 1,250,000	97	15	15%
1,250,001 – 1,500,000	37	5	14%
1,500,001 – 1,750,000	13	1	8%
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	3	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	572	151	26%

0 to 1 Bedroom	160	42	26%
2 Bedrooms	313	89	28%
3 Bedrooms	92	14	15%
4 Bedrooms & Greater	7	6	86%
TOTAL*	572	151	26%

SnapStats®	November	December	Variance
Inventory	823	572	-30%
Solds	171	151	-12%
Sale Price	\$757,000	\$753,999	0%
Sale Price SQFT	\$860	\$856	0%
Sale to List Price Ratio	98%	99%	1%
Days on Market	25	24	-4%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	1	2	200%*
Brentwood Park	169	32	19%
Buckingham Heights	0	0	NA
Burnaby Hospital	0	0	NA
Burnaby Lake	0	0	NA
Cariboo	11	1	9%
Capitol Hill	10	3	30%
Central	1	1	100%
Central Park	7	1	14%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	0	1	NA*
Edmonds	40	11	28%
Forest Glen	24	9	38%
Forest Hills	3	2	67%
Garden Village	0	0	NA
Government Road	8	3	38%
Greentree Village	3	1	33%
Highgate	24	15	63%
Metrotown	162	34	21%
Montecito	1	0	NA
Oakdale	0	0	NA
Oaklands	4	0	NA
Parkcrest	0	0	NA
Simon Fraser Hills	6	1	17%
Simon Fraser University SFU	35	12	34%
South Slope	16	6	38%
Sperling-Duthie	0	0	NA
Sullivan Heights	42	11	26%
Suncrest	0	0	NA
The Crest	0	2	NA*
Upper Deer Lake	0	0	NA
Vancouver Heights	3	3	100%
Westridge	1	0	NA
Willington Heights	1	0	NA
TOTAL*	572	151	26%

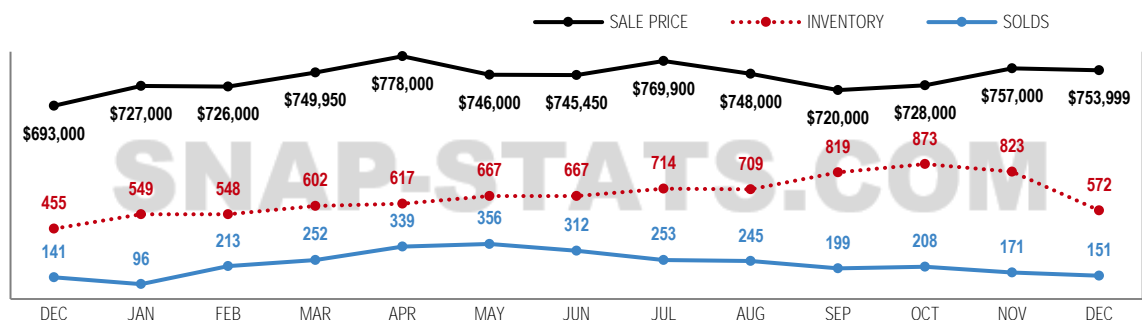
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 47% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Cariboo and 3 bedroom properties
- Sellers Best Bet** Selling homes in Highgate and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	3	1	33%
1,000,001 - 1,250,000	3	3	100%
1,250,001 - 1,500,000	7	3	43%
1,500,001 - 1,750,000	6	3	50%
1,750,001 - 2,000,000	20	0	NA
2,000,001 - 2,250,000	5	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	6	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	59	10	17%

2 Bedrooms & Less	12	0	NA
3 to 4 Bedrooms	23	7	30%
5 to 6 Bedrooms	19	3	16%
7 Bedrooms & More	5	0	NA
TOTAL*	59	10	17%

SnapStats®	November	December	Variance
Inventory	76	59	-22%
Solds	13	10	-23%
Sale Price	\$1,288,000	\$1,400,000	9%
Sale Price SQFT	\$610	\$645	6%
Sale to List Price Ratio	93%	96%	3%
Days on Market	43	7	-84%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

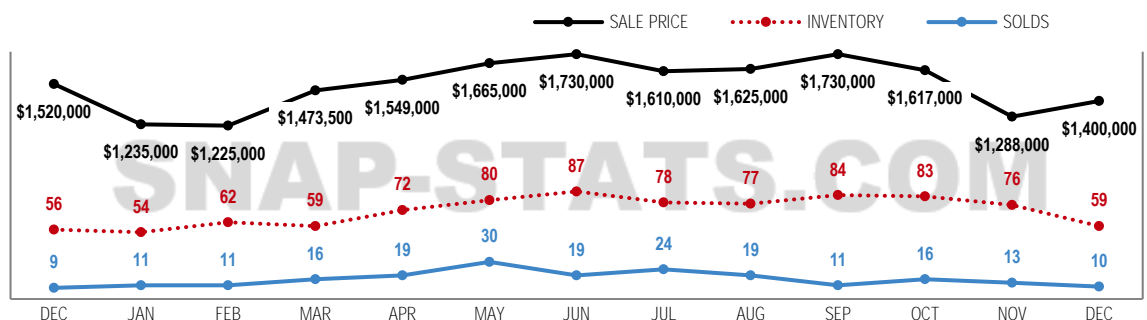
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	2	0	NA
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	5	1	20%
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	19	4	21%
Queens Park	5	0	NA
Sapperton	4	1	25%
The Heights	10	2	20%
Uptown	4	0	NA
West End	10	2	20%
TOTAL*	59	10	17%

Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** Insufficient data (minimum inventory of 10 not present)
- Buyers Best Bet** Insufficient data except for homes with 5 to 6 bedrooms
- Sellers Best Bet** Selling homes in Queensborough, The Heights, West End and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	3	150%*
400,001 – 500,000	13	2	15%
500,001 – 600,000	19	11	58%
600,001 – 700,000	37	9	24%
700,001 – 800,000	21	4	19%
800,001 – 900,000	13	3	23%
900,001 – 1,000,000	7	2	29%
1,000,001 – 1,250,000	17	2	12%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	135	36	27%

0 to 1 Bedroom	36	10	28%
2 Bedrooms	71	23	32%
3 Bedrooms	23	3	13%
4 Bedrooms & Greater	5	0	NA
TOTAL*	135	36	27%

SnapStats®	November	December	Variance
Inventory	200	135	-33%
Solds	52	36	-31%
Sale Price	\$620,000	\$610,000	-2%
Sale Price SQFT	\$669	\$655	-2%
Sale to List Price Ratio	103%	96%	-7%
Days on Market	13	16	23%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

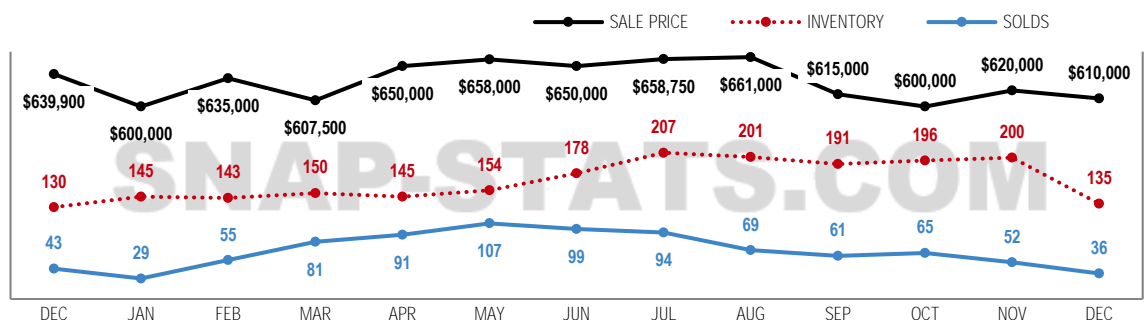
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	35	4	11%
Fraserview	16	4	25%
GlenBrooke North	0	0	NA
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	22	7	32%
Queensborough	21	5	24%
Queens Park	1	0	NA
Sapperton	10	3	30%
The Heights	0	1	NA*
Uptown	27	12	44%
West End	3	0	NA
TOTAL*	135	36	27%

Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 58% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Downtown and 3 bedroom properties
- Sellers Best Bet** Selling homes in Uptown and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	3	2	67%
1,250,001 - 1,500,000	16	5	31%
1,500,001 - 1,750,000	17	7	41%
1,750,001 - 2,000,000	23	6	26%
2,000,001 - 2,250,000	16	4	25%
2,250,001 - 2,500,000	18	4	22%
2,500,001 - 2,750,000	10	1	10%
2,750,001 - 3,000,000	16	0	NA
3,000,001 - 3,500,000	19	1	5%
3,500,001 - 4,000,000	8	0	NA
4,000,001 - 4,500,000	5	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	155	31	20%

2 Bedrooms & Less	4	0	NA
3 to 4 Bedrooms	48	13	27%
5 to 6 Bedrooms	65	13	20%
7 Bedrooms & More	38	5	13%
TOTAL*	155	31	20%

SnapStats®	November	December	Variance
Inventory	229	155	-32%
Solds	32	31	-3%
Sale Price	\$1,813,750	\$1,785,000	-2%
Sale Price SQFT	\$523	\$675	29%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	15	24	60%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

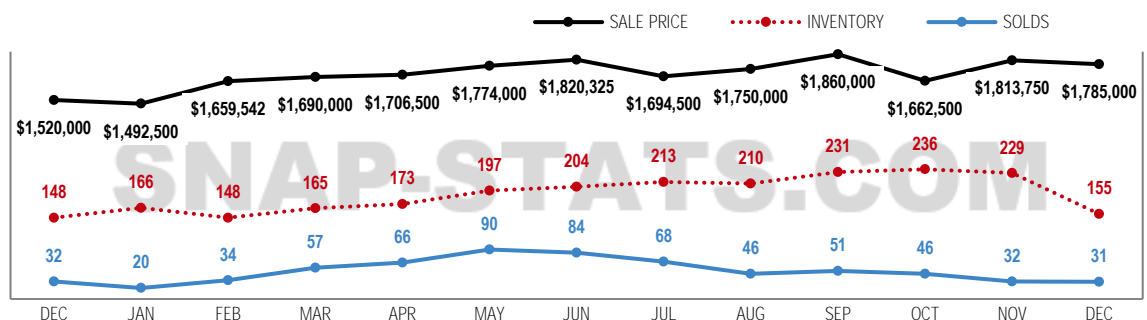
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	21	2	10%
Canyon Springs	0	2	NA*
Cape Horn	3	1	33%
Central Coquitlam	26	6	23%
Chineside	2	0	NA
Coquitlam East	10	2	20%
Coquitlam West	43	1	2%
Eagle Ridge	0	1	NA*
Harbour Chines	5	0	NA
Harbour Place	2	0	NA
Hockaday	4	0	NA
Maillardville	5	2	40%
Meadow Brook	3	1	33%
New Horizons	3	0	NA
North Coquitlam	0	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	11	5	45%
River Springs	2	1	50%
Scott Creek	1	1	100%
Summitt View	0	0	NA
Upper Eagle Ridge	3	0	NA
Westwood Plateau	10	5	50%
Westwood Summit	0	1	NA*
TOTAL*	155	31	20%

Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 41% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3 mil to \$3.5 mil, Burke Mountain, Coquitlam West and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Ranch Park, Westwood Plateau and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	12	5	42%
500,001 – 600,000	45	14	31%
600,001 – 700,000	32	17	53%
700,001 – 800,000	37	17	46%
800,001 – 900,000	37	9	24%
900,001 – 1,000,000	26	4	15%
1,000,001 – 1,250,000	46	13	28%
1,250,001 – 1,500,000	20	3	15%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	1	100%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	261	83	32%

0 to 1 Bedroom	69	19	28%
2 Bedrooms	121	42	35%
3 Bedrooms	56	16	29%
4 Bedrooms & Greater	15	6	40%
TOTAL*	261	83	32%

SnapStats®	November	December	Variance
Inventory	413	261	-37%
Solds	118	83	-30%
Sale Price	\$741,000	\$720,000	-3%
Sale Price SQFT	\$819	\$798	-3%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	17	21	24%

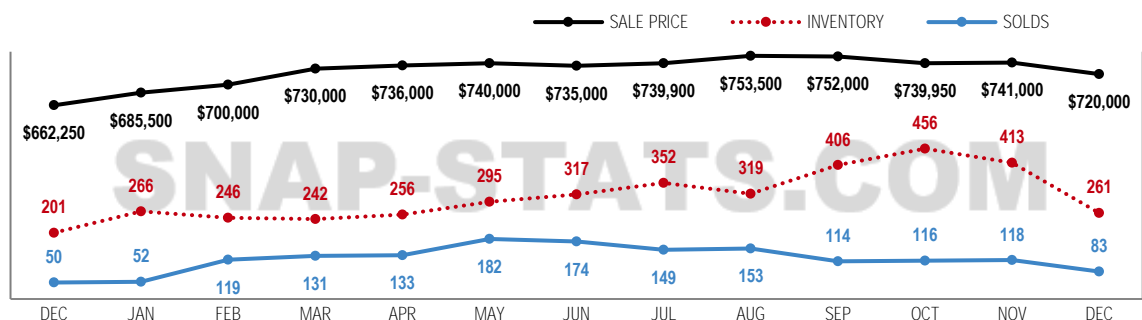
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil / \$1.25 mil to \$1.5 mil, Central Coquitlam, Westwood Plateau and up to 1 bdrm
- Sellers Best Bet** Selling homes in Burke Mountain and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	13	6	46%
1,500,001 - 1,750,000	16	1	6%
1,750,001 - 2,000,000	25	0	NA
2,000,001 - 2,250,000	5	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	69	8	12%

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	31	6	19%
5 to 6 Bedrooms	25	2	8%
7 Bedrooms & More	7	0	NA
TOTAL*	69	8	12%

SnapStats®	November	December	Variance
Inventory	81	69	-15%
Solds	12	8	-33%
Sale Price	\$1,247,500	\$1,325,000	6%
Sale Price SQFT	\$573	\$627	9%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	15	23	53%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

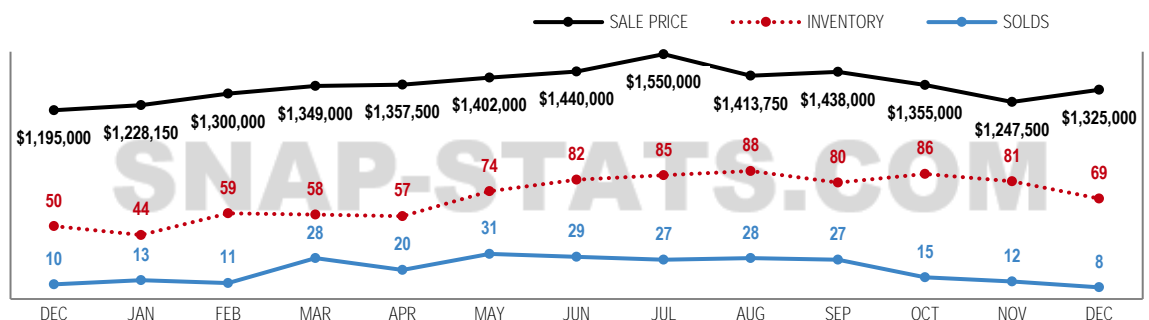
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	1	NA*
Central Port Coquitlam	13	0	NA
Citadel	12	2	17%
Glenwood	15	1	7%
Lincoln Park	2	0	NA
Lower Mary Hill	1	1	100%
Mary Hill	7	1	14%
Oxford Heights	8	1	13%
Riverwood	5	0	NA
Woodland Acres	6	1	17%
TOTAL*	69	8	12%

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Citadel and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	1	NA*
300,001 – 400,000	2	0	NA
400,001 – 500,000	6	3	50%
500,001 – 600,000	9	7	78%
600,001 – 700,000	18	7	39%
700,001 – 800,000	7	3	43%
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	6	1	17%
1,000,001 – 1,250,000	4	1	25%
1,250,001 – 1,500,000	2	1	50%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	59	26	44%

0 to 1 Bedroom	17	6	35%
2 Bedrooms	27	13	48%
3 Bedrooms	14	4	29%
4 Bedrooms & Greater	1	3	300%*
TOTAL*	59	26	44%

SnapStats®	November	December	Variance
Inventory	84	59	-30%
Solds	40	26	-35%
Sale Price	\$705,000	\$622,500	-12%
Sale Price SQFT	\$679	\$674	-1%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	15	17	13%

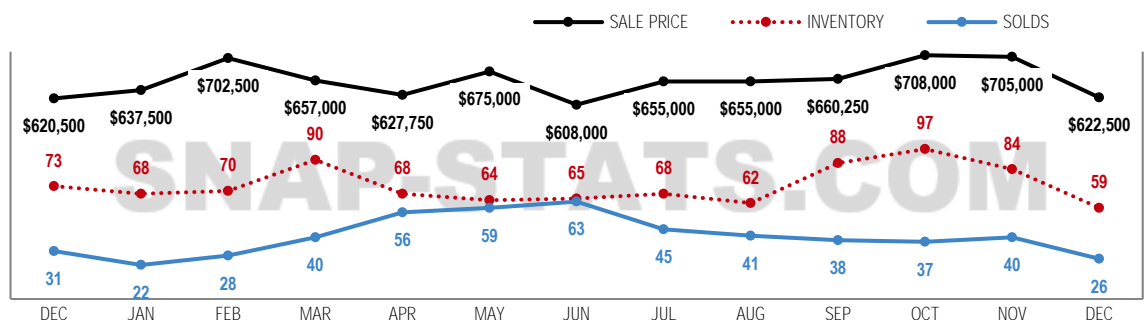
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 78% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	6	1	17%
1,750,001 - 2,000,000	5	1	20%
2,000,001 - 2,250,000	4	2	50%
2,250,001 - 2,500,000	3	0	NA
2,500,001 - 2,750,000	4	0	NA
2,750,001 - 3,000,000	2	2	100%
3,000,001 - 3,500,000	4	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	5	0	NA
TOTAL*	44	6	14%

2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	20	3	15%
5 to 6 Bedrooms	19	2	11%
7 Bedrooms & More	4	1	25%
TOTAL*	44	6	14%

SnapStats®	November	December	Variance
Inventory	59	44	-25%
Solds	9	6	-33%
Sale Price	\$2,150,000	\$2,142,500	0%
Sale Price SQFT	\$620	\$625	1%
Sale to List Price Ratio	94%	98%	4%
Days on Market	17	18	6%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

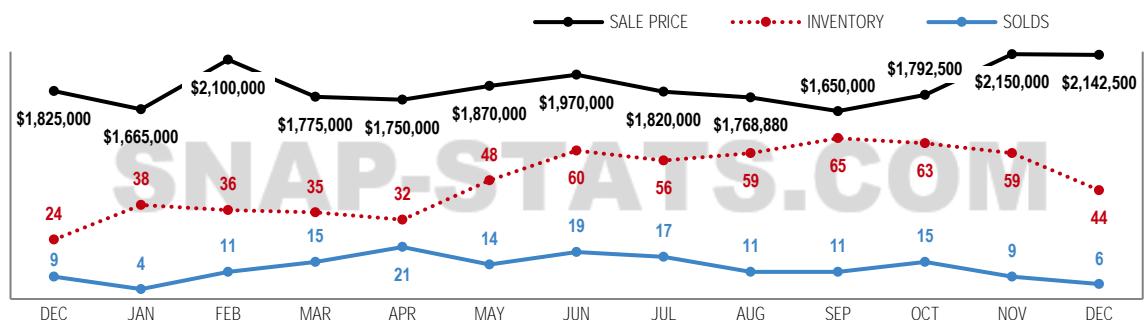
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	12	2	17%
Barber Street	3	0	NA
Belcarra	4	0	NA
College Park	2	0	NA
Glenayre	0	2	NA*
Heritage Mountain	3	0	NA
Heritage Woods	4	2	50%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	5	0	NA
Port Moody Centre	11	0	NA
TOTAL*	44	6	14%

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** Insufficient data (minimum inventory of 10 not present)
- Buyers Best Bet** Insufficient data except homes with 5 to 6 bedrooms
- Sellers Best Bet** Selling homes in Anmore and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	1	4	400%*
600,001 – 700,000	8	3	38%
700,001 – 800,000	7	0	NA
800,001 – 900,000	8	5	63%
900,001 – 1,000,000	11	1	9%
1,000,001 – 1,250,000	5	2	40%
1,250,001 – 1,500,000	6	2	33%
1,500,001 – 1,750,000	0	1	NA*
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	49	19	39%

0 to 1 Bedroom	7	4	57%
2 Bedrooms	25	6	24%
3 Bedrooms	12	7	58%
4 Bedrooms & Greater	5	2	40%
TOTAL*	49	19	39%

SnapStats®	November	December	Variance
Inventory	76	49	-36%
Solds	30	19	-37%
Sale Price	\$750,550	\$822,000	10%
Sale Price SQFT	\$830	\$804	-3%
Sale to List Price Ratio	99%	100%	1%
Days on Market	12	21	75%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

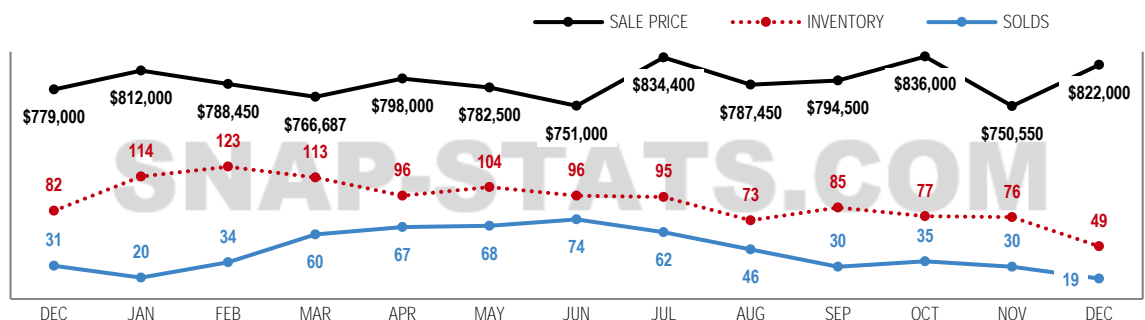
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	9	1	11%
Glenayre	0	0	NA
Heritage Mountain	2	1	50%
Heritage Woods	2	2	100%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	2	6	300%*
Port Moody Centre	34	9	26%
TOTAL*	49	19	39%

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$800,000 to \$900,000 with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, College Park and 2 bedroom properties
- Sellers Best Bet** Selling homes in Port Moody Centre and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	5	3	60%
1,250,001 - 1,500,000	10	1	10%
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	20	4	20%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	16	2	13%
5 to 6 Bedrooms	2	2	100%
7 Bedrooms & More	0	0	NA
TOTAL*	20	4	20%

SnapStats®	November	December	Variance
Inventory	31	20	-35%
Solds	9	4	-56%
Sale Price	\$1,280,000	\$1,118,000	-13%
Sale Price SQFT	\$577	\$472	-18%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	13	48	269%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

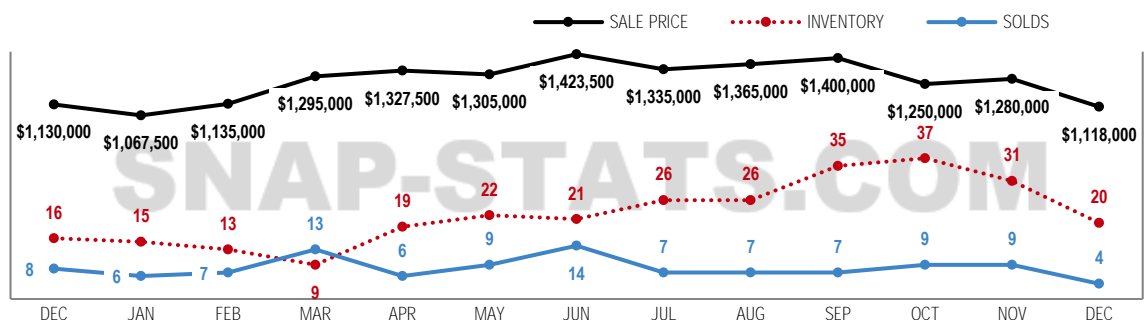
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	8	3	38%
Mid Meadows	4	1	25%
North Meadows	1	0	NA
South Meadows	7	0	NA
West Meadows	0	0	NA
TOTAL*	20	4	20%

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 10% Sales Ratio (Buyers market)
- Buyers Best Bet** Insufficient data (minimum inventory of 10 not present)
- Sellers Best Bet** Selling homes in Central Meadows and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	7	4	57%
600,001 – 700,000	4	1	25%
700,001 – 800,000	3	5	167%*
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	19	10	53%

0 to 1 Bedroom	5	0	NA
2 Bedrooms	8	9	113%*
3 Bedrooms	6	1	17%
4 Bedrooms & Greater	0	0	NA
TOTAL*	19	10	53%

SnapStats®	November	December	Variance
Inventory	30	19	-37%
Solds	10	10	0%
Sale Price	\$801,500	\$707,000	-12%
Sale Price SQFT	\$592	\$601	2%
Sale to List Price Ratio	99%	99%	0%
Days on Market	19	10	-47%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

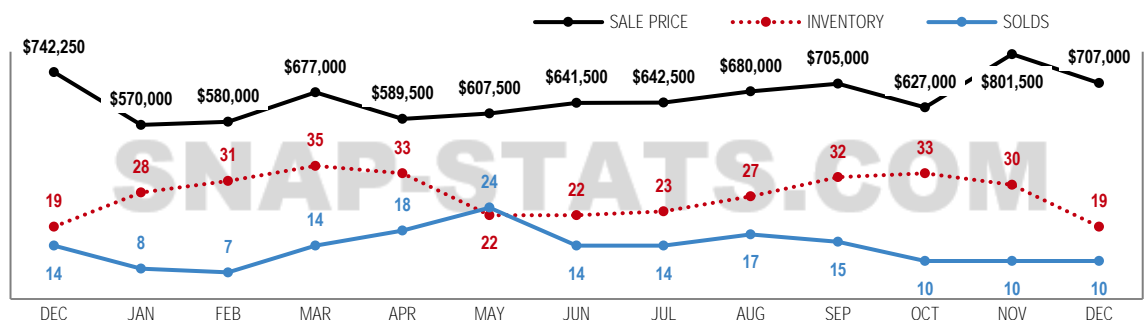
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	9	5	56%
Mid Meadows	6	2	33%
North Meadows	1	2	200%*
South Meadows	3	1	33%
West Meadows	0	0	NA
TOTAL*	19	10	53%

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 53% Sales Ratio average (5.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** Insufficient data but with 5 sales price band of \$700,000 to \$800,000
- Buyers Best Bet** Insufficient data (minimum inventory of 10 not present)
- Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	2	1	50%
900,001 - 1,000,000	11	10	91%
1,000,001 - 1,250,000	51	21	41%
1,250,001 - 1,500,000	40	15	38%
1,500,001 - 1,750,000	50	4	8%
1,750,001 - 2,000,000	34	2	6%
2,000,001 - 2,250,000	19	1	5%
2,250,001 - 2,500,000	14	1	7%
2,500,001 - 2,750,000	5	0	NA
2,750,001 - 3,000,000	6	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	239	55	23%

2 Bedrooms & Less	12	3	25%
3 to 4 Bedrooms	111	28	25%
5 to 6 Bedrooms	90	21	23%
7 Bedrooms & More	26	3	12%
TOTAL*	239	55	23%

SnapStats®	November	December	Variance
Inventory	340	239	-30%
Solds	49	55	12%
Sale Price	\$1,165,000	\$1,200,000	3%
Sale Price SQFT	\$451	\$478	6%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	19	31	63%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

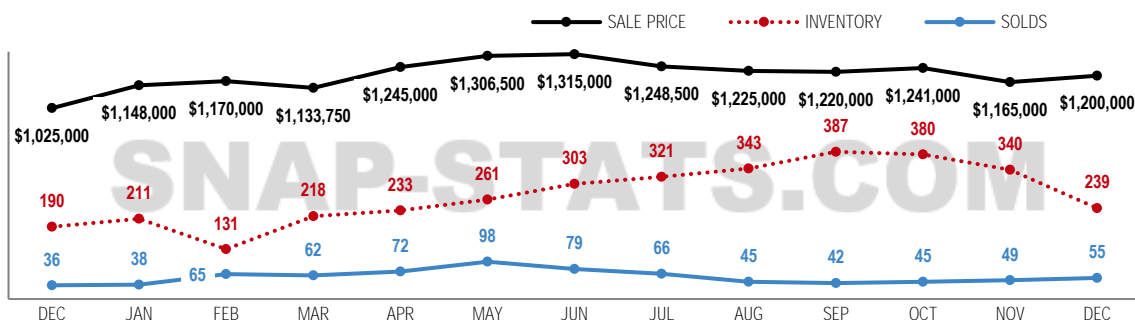
SnapStats®	Inventory	Sales	Sales Ratio
Albion	20	8	40%
Cottonwood	29	7	24%
East Central	34	6	18%
North	0	0	NA
Northeast	0	0	NA
Northwest	14	3	21%
Silver Valley	47	8	17%
Southwest	45	10	22%
Thornhill	14	2	14%
Websters Corners	6	1	17%
West Central	29	10	34%
Whonnock	1	0	NA
TOTAL*	239	55	23%

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 91% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2 mil to \$2.25 mil, Thornhill and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Albion and up to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	8	4	50%
400,001 – 500,000	27	7	26%
500,001 – 600,000	55	10	18%
600,001 – 700,000	32	8	25%
700,001 – 800,000	26	7	27%
800,001 – 900,000	27	3	11%
900,001 – 1,000,000	7	0	NA
1,000,001 – 1,250,000	6	1	17%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	189	41	22%

0 to 1 Bedroom	52	9	17%
2 Bedrooms	79	18	23%
3 Bedrooms	49	12	24%
4 Bedrooms & Greater	9	2	22%
TOTAL*	189	41	22%

SnapStats®	November	December	Variance
Inventory	249	189	-24%
Solds	48	41	-15%
Sale Price	\$618,700	\$590,000	-5%
Sale Price SQFT	\$511	\$577	13%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	22	19	-14%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

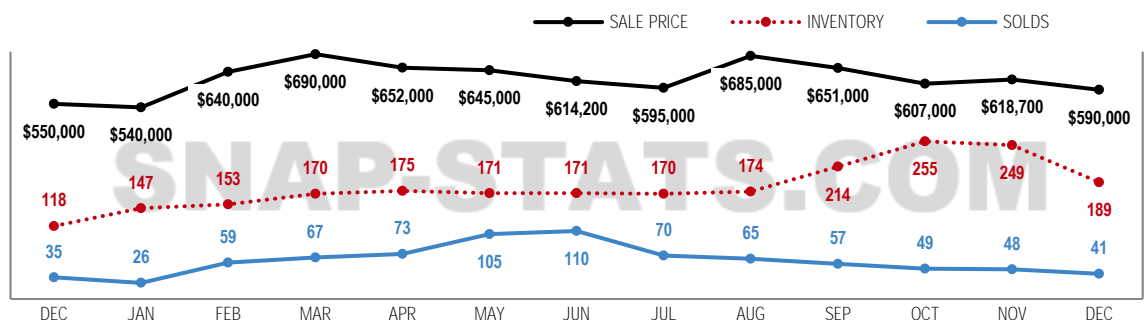
SnapStats®	Inventory	Sales	Sales Ratio
Albion	6	3	50%
Cottonwood	13	4	31%
East Central	85	24	28%
North	0	0	NA
Northeast	0	0	NA
Northwest	4	0	NA
Silver Valley	10	0	NA
Southwest	4	1	25%
Thornhill	6	1	17%
Websters Corners	0	0	NA
West Central	61	8	13%
Whonnock	0	0	NA
TOTAL*	189	41	22%

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, West Central and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, East Central and 3 bedroom properties

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